

Like so many others, Elizabeth Kramer became a fundraising professional somewhat serendipitously. "My career was in banking for approximately 20 years, with the exception of a period where I took time off to raise three kids" Kramer said. "My banking career focused on business development, but it wasn't until I did some work through my children's schools and also on some community boards that I realized that fundraising and business development were very closely linked."

Her children are now grown, but Elizabeth continues to enrich the lives of kids in East Tennessee. As the Vice President of Philanthropy for the Girl Scouts of America, Elizabeth blends her community service and business development acumen to benefit the organization.

"Girl Scouts has just finished a fundraising event called *Reach for the Peaks*," Kramer said. "This event was extremely successful, because it involved everyone; members, non-members, and community stakeholders. It promoted Girl Scouts better than any fundraiser we have had recently" said Kramer.

Elizabeth is a five-year fundraising professional who joined AFP during the COVID-19 global pandemic with a goal of learning from the group's collective experience. "I felt like AFP would help give me a resource and a community, given that we are all in this boat together," said Kramer. "I look forward to making personal as well as professional connections."

Elizabeth looks forward to doing some post-COVID networking and traveling. She also enjoys gardening, spending time at the lake with her husband, and reading. Please join us in welcoming Elizabeth Kramer to the AFP!

The Member Spotlight is a recurring segment and we are always looking for new members to highlight. If you are interested in participating, please let us know!